



**NORTH CAROLINA  
INSURANCE UNDERWRITING ASSOCIATION**  
**BEACH PLAN**  
**NORTH CAROLINA  
JOINT UNDERWRITING ASSOCIATION**  
**FAIR PLAN**

**IMPORTANT NOTICE  
PRODUCER CERTIFICATION-DECEMBER 31, 2005**

Effective January 1, 2006, the Associations will be changing over the commission level as provided in the provisions of the Producer Certification Program for those Producers that did not recertify as required in the Program.

Please refer to the original announcements in the Producer Mailings Section-2002

- Producer Mailing Tier Deductibles, Fire Loss Rule, and Miscellaneous Items- [January 2002](#)
- Important Update Producer Certification Key Information- [March 2002](#)

Any Producer that received certification by attending a NCJUA/NCIUA Certification Class during 2002 would have needed to re-certify by December 31, 2005.

If your Agency has been affected you will be notified via US Mail regarding the changes that could apply:

- Commission reduction to 5%
- Suspension from the Dynamic Web

The intent of the Certification Program was to educate the North Carolina Producing Agents on the operations and procedures of the Associations. Producing Agents with fifty (50) or more policies are required to have two (2) agency personnel certified, and those with fewer than fifty (50) to have one (1) agency personnel certified.

Agencies with multiple offices but only one (1) Producer Code should have personnel certified in every office based on the total number of policies. If more than fifty (50) policies, two (2) personnel in each office; and fewer than fifty (50) policies, one (1) agency personnel in each office.

We are closely checking each record and certificate that has been received by the Association. If you have qualified your agency with classes taken in 2003, 2004, or 2005 and have sufficient staff certified based on your policy count with the Associations, you should not be affected.

Sincerely,  
Bruce D. Lee  
Underwriting Manager